

B	I	N	G	O
"21st Century Skills"	any reference to STEM, STEAM, etc.	you notice an administrator playing on their phone	any variation of "preparing our students for jobs that don't exist yet"	"across the curriculum"
"Marzano"	"Evidence-Based" or "Research-Based"	"sage on the stage"	any reference to "qualitative" vs. "quantitative"	awkward use of cartoon or 'funny' video
any disparagement of "how things were when we were in school"	"poverty" or "Ruby Payne"	FREE SPACE: "IT'S FOR THE KIDS!"	any variation of "all teachers are reading teachers"	"Project-Based Learning" or "Skills-Based Grading"
"normative" / "summative"	concern over state test scores / school rankings	"college and career-ready"	use of or reference to any TED Talk	someone's cell phone rings during meeting / training
"they don't care how much you know until they know how much you care"	"low-hanging fruit" or "intentional non-learners"	any variation of "not all assessments have to be formal / multiple choice"	"Bloom's Taxonomy"	any disparagement of Level One / factual information as important in your subject area

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"teacher toolbox"	"across the curriculum"	"teacher-leaders" or "learning leaders"	you notice an administrator playing on their phone	"poverty" or "Ruby Payne"
any disparagement of "how things were when we were in school"	teacher book suggestion (or teacher books given out / assigned)	leader gushes about workshop / travel you'll never ever be able to go to	"Project-Based Learning" or "Skills-Based Grading"	concern over state test scores / school rankings
"Bloom's Taxonomy"	use of or reference to any TED Talk	FREE SPACE: "IT'S FOR THE KIDS!"	"differentiation" or "differentiated instruction"	any variation of "preparing our students for jobs that don't exist yet"
"21st Century Skills"	any disparagement of Level One / factual information as important in your subject area	any reference to STEM, STEAM, etc.	intro spends suspicious amount of time assuring you how much you're going to learn / love this	"they don't care how much you know until they know how much you care"
any reference to "qualitative" vs. "quantitative"	someone's cell phone rings during meeting / training	any variation of "not all assessments have to be formal / multiple choice"	references to "critical thinking" / "analysis" without any clarification what term means in this context	"Evidence-Based" or "Research-Based"

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“Project-Based Learning” or “Skills-Based Grading”	“they don’t care how much you know until they know how much you care”	use of or reference to any TED Talk	any variation of “not all assessments have to be formal / multiple choice”	“across the curriculum”
any reference to STEM, STEAM, etc.	“best practices”	any disparagement of “how things were when we were in school”	“21st Century Skills”	awkward use of cartoon or ‘funny’ video
teacher asks long question whose answer only pertains to them or very small department	any reference to “qualitative” vs. “quantitative”	FREE SPACE: “IT’S FOR THE KIDS!”	“Marzano”	“poverty” or “Ruby Payne”
“differentiation” or “differentiated instruction”	any variation of “all teachers are reading teachers”	concern over state test scores / school rankings	someone’s cell phone rings during meeting / training	“Evidence-Based” or “Research-Based”
“sage on the stage”	you notice an administrator playing on their phone	any variation of “preparing our students for jobs that don’t exist yet”	“Bloom’s Taxonomy”	“low-hanging fruit” or “intentional non-learners”

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“21st Century Skills”	references to “critical thinking” / “analysis” without any clarification what term means in this context	“Project-Based Learning” or “Skills-Based Grading”	use of or reference to any TED Talk	any variation of “not all assessments have to be formal / multiple choice”
any reference to “qualitative” vs. “quantitative”	someone’s cell phone rings during meeting / training	leader gushes about workshop / travel you’ll never ever be able to go to	“Bloom’s Taxonomy”	“Evidence-Based” or “Research-Based”
any variation of “preparing our students for jobs that don’t exist yet”	“rigor” or “grit”	FREE SPACE: “IT’S FOR THE KIDS!”	“college and career-ready”	any disparagement of Level One / factual information as important in your
you notice an administrator playing on their phone	any assurance they value your time followed by not letting you out by scheduled time	any reference to STEM, STEAM, etc.	substantial tech problems during meeting in which you’re encouraged to use more technology	“across the curriculum”
“teacher-leaders” or “learning leaders”	any disparagement of “how things were when we were in school”	“they don’t care how much you know until they know how much you care”	concern over state test scores / school rankings	any variation of “all teachers are reading teachers”

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“Project-Based Learning” or “Skills-Based Grading”	“they don’t care how much you know until they know how much you care”	substantial tech problems during meeting in which you’re encouraged to use more technology	“college and career-ready”	“across the curriculum”
someone’s cell phone rings during meeting / training	“Evidence-Based” or “Research-Based”	any reference to STEM, STEAM, etc.	you notice an administrator playing on their phone	any variation of “preparing our students for jobs that don’t exist yet”
any disparagement of Level One / factual information as important in your subject area	“rigor” or “grit”	FREE SPACE: “IT’S FOR THE KIDS!”	“Marzano”	“differentiation” or “differentiated instruction”
“normative” / “summative”	any variation of “all teachers are reading teachers”	“best practices”	any disparagement of “how things were when we were in school”	concern over state test scores / school rankings
any assurance they value your time followed by not letting you out by scheduled time	“21st Century Skills”	awkward use of cartoon or ‘funny’ video	“Bloom’s Taxonomy”	“low-hanging fruit” or “intentional non-learners”

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“21st Century Skills”	references to “critical thinking” / “analysis” without any clarification what term means in this context	“teacher-leaders” or “learning leaders”	any disparagement of “how things were when we were in school”	“they don’t care how much you know until they know how much you care”
any reference to “qualitative” vs. “quantitative”	someone’s cell phone rings during meeting / training	teacher asks long question whose answer only pertains to them or very small department	“Bloom’s Taxonomy”	“Evidence-Based” or “Research-Based”
any variation of “preparing our students for jobs that don’t exist yet”	intro spends suspicious amount of time assuring you how much you’re going to learn / love this	FREE SPACE: “IT’S FOR THE KIDS!”	“teacher toolbox”	any disparagement of Level One / factual information as important in your subject area
you notice an administrator playing on their phone	teacher book suggestion (or teacher books given out / assigned)	any reference to STEM, STEAM, etc.	“poverty” or “Ruby Payne”	“across the curriculum”
“Project-Based Learning” or “Skills-Based Grading”	use of or reference to any TED Talk	any variation of “not all assessments have to be formal / multiple choice”	concern over state test scores / school rankings	“rigor” or “grit”